



International Key Account Manager

We are expanding our sales organization and are looking for a strong key account manager, who can grow our business in markets outside Scandinavia.

Norvigroup develops and supplies a wide assortment of quality duvets, pillows, bedlinen, towels and more. We design the products and adjust our offerings to meet customers demand. Our core markets are within Scandinavia and Western Europe, and we do business in more than 50 countries world-wide.

Norvigroup is currently working on a new sales strategy with ambitious growth targets and you will become a key part of this.

As International Key Account Manager you will be responsible for sales in markets outside Scandinavia. You will have existing customers, and at the same time you will find and develop new accounts. Your daily tasks will include negotiations, development of assortments with the customers, project work with the rest of the organization, and other sales related tasks.

Your profile:

- You have been responsible for sales in markets outside Scandinavia
- You can drive the sales process with respect to the rest of the organization, and you establish good and long-lasting relations to your customers
- You have experience with international retail chains
- You may have experience within home products, bedding, textiles, design or similar areas
- You are fluent in English. Other language skills – especially German – will be a benefit
- You have a strong drive, you are ambitious and have a will to succeed

We offer an attractive job in a privately-owned company in growth with many opportunities for personal and professional development.

You will be based in Hammelev, Haderslev. The job includes approx. 50 travel days. Salary according to qualifications.

If you have any questions, you are welcome to contact
CCO Martin Lassen at m.lassen@qod.dk or phone +45 81 40 95 09.

Application deadline: April 7, 2019



NorviGroup includes the businesses Quilts of Denmark, Flensburger Bettwaren and Nordicform. We develop, produce and distribute duvets, pillows, bedlinen, towels and other products for the bed-room, child room and bath. We do business in more than 50 countries, and we are approx. 150 employees based in Denmark, Norway, Sweden, Germany and UK.